







A premier industry trade show event produced by Missouri - MPCA · Kansas - Fuel True · Nebraska - NPCA PETEROLEUM & CONVENEINCE ASSOCIATIONS www.PACEshow.com | info@PACEshow.com



2024 **JANUARY 25 & 26 KANSAS CITY**



It's never too early to calendar the dates and plan to exhibit.

Save The Date

WHAT DO **EXHIBITORS SAY?**

Good show, well attended. We enjoy PACE and find it to be of value for our money. You all do a good job of getting retailers to attend. **Quantum Services**

I can't think of anything that I can suggest to improve. It was a great first experience. Thanks. My Retail Buddy

We were very pleased with the attendance of the show, we strongly believe that a one-day show is **AMCON Distributing Company** the answer.

> I attend a lot of trade shows. I liked the shortened show hours as it kept the pace very rapid. (No pun intended) nice venue and not overly expensive. **Payment Alliance International** Very pleased.

And from a PACEshow Attendee:

Can't think of a better way to see what is new in the industry. Thanks for a great show.

WHY **EXHIBIT?**

Since 1997, the PACEshow has provided a cost-effective opportunity to meet face-to-face with a targeted audience of current and prospective customers who are industry leaders in the central Midwest.

The nearly 65,000 sq. ft. exhibit hall features a diverse range of petroleum and convenience supply chain vendors.

WHO IS WALKING THE PACEshow FLOOR?

- Petroleum Ops, Transportation, Maint. & Service
- Company Owner, Sr Mgmt
- C-Store Mgmt, Personnel
- Technology, Finance, Risk Mgmt, HR & Compliance
- of attendees surveyed either approve or recommend purchases for their company
- Category Mgmt, Marketing & Sales











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SPONSOR **OPPORTUNITIES**

Maximize your company's visibility with a sponsorship where your company will stand out from the crowd as an industry leader.

Online registration & payment selections for sponsorships are available on a first-come, first-served basis.

You will be
notified via
email when online
exhibitor registration
is available based on
your membership
status & previous
participation
at the PACEshow!

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CELECT

	VIP	PREMIER	SELECT
SPONSORSHIP FEATURES	\$ 12,500	\$ 5,000	\$ 2,500
Add'l Exhibitor Name Badges only available via sponsorship	12	8	4
Premium Listing e-Directory/Buyer's Guide \$650 value	✓	✓	✓
Additional Marketing & Branding Eligibility	✓	✓	✓
Logo Recognition			
Registration lobby & main entrance unit	✓	✓	✓
State association publicatons MO, KS,NE	✓	✓	✓
Website Homepage PACEshow.com	✓	✓	✓
Website Sponsor Page PACEshow.com	✓	✓	✓
Aisle signage above trade show floor	✓	✓	
Attendee Email Promos - 6 sent by PACEshow	✓	✓	
EXCLUSIVE Event Sponsorship Options			
VIP Event - Minimum VIP Level + Actual Expenses	✓		
Industry Event - Minimum PREMIER Level + Add'l Fee	✓	✓	
<u>ADDITIONAL</u> Marketing & Branding Exposure Options			
All sponsor levels are eligible to purchase:	✓	✓	✓
Attendee Email Promo sent by PACEshow (limit 4)	\$ 500		
Lanyards provided by exhibiting company (limit 2)	\$ 2,500		

Visit www.PACEshow.com for all the details

EXHIBIT SPACE **RATES**

Secure your booth space location & submit payment completely online on the PACEshow platform!

EXHIBIT TYPE	EXHIBIT SPACE RATES	
воотнѕ	MBR	NON-MBR
10' x 10'	\$ 1,950	\$ 2,250
10' x 20'	\$ 3,350	\$ 4,100
10' x 30'	\$ 4,950	\$ 6,050
10' x 40' or 20'x20'	\$ 6,450	\$ 8,000
20' x 30'	\$ 9,450	\$11,970
20' x 40'	\$12,450	\$15,800
20' x 60'	\$18,450	\$23,600
TRUCKS - 10' x 60'	\$ 4,950	\$ 6,200

EXHIBIT SPACE **INCLUDES**

- 6 exclusive non-competing exhibit hours
- 4* exhibit personnel badges per 10' x 10' booth
 * Additional name badges are available for purchase exclusively via Sponsorship Packages, an Additional Name Badge Package (includes 4 badges) or a Non-Exhibiting Vendor Registration (includes 4 badges).
- 1 lead retrieval access per company (A \$395 value, conditions apply)
- standard company listing in online marketplace
 Premium listings available for add'l fee
- post-show attendee registration list
- draped 8' back wall & 3' side walls (in-line booths)
- standard 7" x 44" identification sign
- 24-hour security

All booth furnishings & cleaning are the responsibility of the exhibitor.

NON-EXHIBITING VENDOR RATE

Includes 4 name badges & allows access to the show floor - does not include exhibit booth space.

NON-EXHIBITING VENDOR FEE \$ 1,950 MBR PRE-REG PRIOR TO SHOW \$ 2,250 NON-MBR PRE-REG MBR & NON-MBR











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PLEASE NOTE SCHEDULE IS TENTATIVE & SUBJECT TO CHANGE

WHAT IS THE **SCHEDULE OF EVENT?**

8:00 AM -KCCC - Bartle Hall E **WED Exhibitor Move-In** | Dock Access for Exhibiting Trucks Only 10:00 AM **KCCC - Bartle Hall E Exhibitor Move-In** | Dock Access for All Exhibitors 10:00 AM -Dock Access closes at 4:30 pm 4:30 PM Move-In is allowed until 5 pm, when all exhibitors must exit, exhibit hall will be secured overnight **KCCC – Room 2502** 9:00 AM -THU 11:00 AM **Industry Education Event PACEshow Exhibit Hall Open – EXHIBITORS ONLY** NO Dock Access for All Exhibitors 8:00 AM -11:00 AM Move-In is allowed for small exhibitors who can hand carry booth contents in via escalator or elevator **PACEshow Exhibit Hall Open** Industry Reception will be held on the PACEshow floor Exhibit hall will be secured overnight 11:00 AM -**Exhibitor Move-Out** | *NO Dock Access for All Exhibitors* 5:00 PM Move-Out is allowed until 6:00 pm for exhibitors who can

SOUTH DOCK ACCESS 20 Minute Time Limit

Due to volume & time constraints, exhibitor owned vehicles entering the dock must unload/load within 20 minutes. If you are unable to accomplish this, material handling should be booked with Viper Trade Show Services.

The South Dock at the KC Convention Ctr is located on 16th Street, just off Broadway.

7:00 - 8:30 am

DOCK ACCESS FOR

EXHIBITING TRUCK

EXIT ONLY

Evening Open for Vendor Gatherings

Vendor-sponsored gatherings only

KCCC – Bartle Hall E

escalator or elevator

Exhibitor Move-Out | Dock Access for All Exhibitors at 8:30 am Move-Out is allowed until 10 am for all exhibitors all booth

Move-Out is allowed until 10 am for all exhibitors all booth contents need to be fully packed prior to entry at the dock.

hand carry booth contents out via standard exterior doors,

Association Meetings | Meetings at KC Loews Hotel

FRI

Jan **26**

7:00 AM – 10:00 AM

8:00 AM –

8:00 AM – 11:00 AM Association Meeti